

ALL THINGS AEROFLOW SLEEP NEWSLETTER



There's A New Aeroflow In Town: Diabetes

ResMed is today's leading CPAP manufacturer, and they recently shared this statistic: "As many as 48% of people diagnosed with Type 2 Diabetes have also been diagnosed with sleep apnea."

"Even more striking, researchers believe that 86% of obese Type 2 Diabetic patients suffer from sleep apnea."

Being very aware of this connection and the hardships our patients face everyday, Aeroflow Healthcare made a point to bridge that gap by entering yet another market of insurance-covered supplies.

Learn more about how Aeroflow Sleep patients can get continuous glucose monitors from Aeroflow Diabetes:

[READ BLOG](#)

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CURRENT PROJECTS: EXPANDING IN THE NORTHEAST

This is Gene Peckham. Our newest Regional Sales Manager, Gene excels in a team-based environment, delivering intensity and enthusiasm to his Aeroflow Sleep territory.

He has a great understanding of the sleep therapy process and its many benefits to PAP patients. This understanding was developed at Bryant University in Smithfield, Rhode Island, but he resides in Plaineville, Massachusetts.

Gene's presence not only offers more attention for our patients in New England but physicians will also receive extra consideration when they choose Aeroflow Sleep as their DME.

Ask your doctor if they'd like to speak to Gene, or if you're a licensed medical professional with a practice located in the northeast, email us at meetthesalesteam@aeroflowinc.com



CLEAN YOUR CPAP IN 60 SECONDS OR LESS

One of the beauties of TikTok is that Aeroflow Sleep can share important information with you in less than 60 seconds; like how to clean your CPAP supplies. Watch this quick tutorial, as we all prepare for cold and flu season, and don't forget to follow us!



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IN THE KNOW WITH AEROFLOW



WHEN IS OPEN ENROLLMENT?

Open enrollment is when you can apply for or change your health insurance in the United States, except that time varies depending on each plan.

I Want To Enroll In Medicare: The Nation's Answer To Health Insurance

The most urgently approaching deadline to enroll is for Medicare. If you're interested and eligible, you may begin to apply on October 15th.

Medicare will cover 80% of the costs associated with your CPAP therapy if you meet their requirements. A list of requirements and more insurance details can be found on the blog:

[READ BLOG](#)

I Want To Enroll In Medicaid: A State Government Solution For Healthcare

On the flip side, Medicaid allows you to apply at any time. Each state manages its own Medicaid plan though, so it's not so much a matter of when you qualify but where. It's probably safe to say that your CPAP machine will be covered, but supplies may be a different story. Contact your local legislature before applying.

I Want To Enroll In A Private Health Plan; Such As Aetna, Cigna, or Humana

Finally, open enrollment for private insurance is dependent on your employer's fiscal year. Aeroflow Sleep, for example, lets its associates apply for new health plans in June. The exception to the rule is a life-changing event; like marriage, birth or adoption, etc.

The likelihood of CPAP being covered through a private health plan is high, especially if you enroll in Medicare or Medicaid as secondary insurance. Just make sure the Durable Medical Equipment provider who you choose is in-network. Aeroflow Sleep accepts most *and* is accredited by Medicare and Medicaid, so let us know when you enroll!

Call 1-800-480-5491. Must be diagnosed with sleep apnea to qualify.

SLEEPOPOLiS

CHILD OBESITY MAY BE
**A WARNING SIGN
OF SLEEP APNEA**
LATER IN LIFE

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CAN SLEEP
TRACKING RINGS
(LIKE OURA)
LEAD TO
**SLEEP APNEA
THERAPY?**

[READ BLOG](#)



CONTACT US

Regular Business Hours:
Monday - Friday
9 AM - 5 PM EST

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Email: info@aeroflowsleep.com

Your inquiry is very important to us!